

## FRANCHISE APPLICATION

### General Information

Full Name Date of Birth  
 Address  
 Mobile No. Business No.  
 License No. Expiry  
 Are you a member of the Real Estate Institute? Yes      No

### Business Structure

What is the proposed trading name?

What is the proposed business address?

Who will be the Licensee in Charge?

*(If the Licensee in Charge is not the Applicant herewith, they will also need to complete an application.)*

What is the Corporation Entity?

What is the Australian Business Number (ABN) for the Entity?

What is the Australian Corporation Number (ACN) for the Entity?

Please complete the table below detailing the parties to the Corporation (Directors, Shareholders, Secretaries) and note if they will be a party to the Franchise Agreement.

Name	Address	Position	No. of Shares	% Interest	Will they be signing the Franchise Agreement?

Are you the registered owner of the proposed business address? Yes      No

Lessor	Term	Option	Rent per month (including outgoings)

## Previous Real Estate and/or Business Experience

Please detail the **past 5 years** of your real estate and/or business experience. The summary of your experience must include: the company you worked for, address, position held, date commenced, date ceased, and description of your responsibilities.

## Background Questions

1. Has the Applicant or the Licensee ever been brought before a Disciplinary of Licence Review Committee, or the Real Estate Institute regarding professional or ethical conduct, or had an estate agent's licence suspended or revoked?  
Yes      No
2. Has the Applicant been involved in any capacity with a business placed in receivership, provisional liquidation or liquidation?  
Yes      No
3. Has the Applicant had any legal action initiated against them within the last five years?  
Yes      No
4. Does the Applicant have any interest or ownership (either directly or indirectly) in any other real estate agency, or real estate related business?  
Yes      No

## Background Questions - continued

1. Has your statutory audit return/declaration for the previous year been submitted?  
If not, please provide an explanation .

Yes                  No

## Business Analysis

Your primary real estate market is located in the following areas:

The average sale price of a home in your area is: \$

What is your sales revenue goal by 12 months time?

What will be your average monthly operating expenses?

Please detail your current/future staff recruitment plan:

Target Period	Full-Time Residential Salespersons	Part-Time Residential Salespersons	Commercial Industrial Salesperson	Property Management Staff	Reception/ Admin Support
Current					
3 months					
6 months					
9 months					
12 months					

**Income: Please detail the previous 3 years income for existing real estate business.**  
(Note: This is only relevant if you have owned your own business previously.)

Financial Year Ending	30 June	30 June	30 June
Residential Sales Commission			
Commercial/Industrial Commissions			
Valuation			
Business Broking			
Property Management Income			
Other (please specify)			
Total			

## Personal Statement of Assets & Liabilities

Assets		Liabilities	
Bank balance	\$	Mortgages (list separately if more than one)	\$ \$ \$ \$
Current value of business (if applicable)	\$	Name of financier/s for mortgage loans	
Current value of primary residence Address of premise:	\$	Business Loans Name of financier/s	\$
Value of investment properties Address of properties:	\$	Overdraft	\$
Insurable contents	\$	Personal loans (list separately)	\$ \$ \$ \$
Shares	\$	Name of financier/s for personal loans	
Superannuation	\$	Motor vehicle leases (list separately)	\$ \$ \$ \$
Motor vehicle/s	\$	Credit card debts (list separately)	\$ \$ \$ \$
Total assets	\$	Total liabilities	\$

## STATEMENT

The Applicant/s hereby applies to be granted a PRD Real Estate franchise and warrants information contained herein is true and accurate, and that PRD may rely on this fact in assessing this application.

The Applicant authorises PRD Real Estate to make any credit and/or reference checks it deems appropriate, including, without limitation inquiries with the Applicant's bank, solicitor, accountant, credit reference associations through consumer and commercial files, real estate insitute and Government licensing and regulatory authorities in order to verify the Applicant's professional and financial background.

## AGREEMENT BY GUARANTOR SECTION 20 OF THE PRIVACY ACT

I/we agree that PRD Real Estate may acquire from a credit reporting agency, a credit report containing personal and company information about me/us in order to assess whether to accept me/us as a guarantor for the franchise applied for or given to the applicants.

Signature

Full Name

Date

Once completed, please send this form to PRD National Business Development Manager, Conrad Nissirios at [conradnissirios@prd.com.au](mailto:conradnissirios@prd.com.au)